

CURRICULUM VITAE

PERSONAL INFORMATION

Name, surname

LAPUSAN REMUS-GABRIEL

Address

Telephone

E-mail

remus.lapusan@uniqa.ro

Nationality

Romanian

Citizenship

Romanian

Date/place of birth

19 February 1971, Sinpaul village (Sinpaul locality) the county of Cluj

Sex

Male

WORK EXPERIENCE

Date (from – to)

22.07.2011 – Present

Employer's name

UNIQA Life Insurances S.A.

Type of activity or sector

Life Insurances

Occupation or position held

President of the Directorate (CEO)

Main activities and responsibilities

- Management, coordination, guidance and control of the activity within Uniqua Life Insurances S.A. together with the other members of the Directorate.
- Convenes the General meetings of the shareholders
- Supplies to the Surveillance Council of UNIQA Life Insurances the annual financial statements and the Annual report of the Directorate
- Supervises the activity of employees' evaluation and the activity related to the recruitment and selection of new employees and collaborators.
- Proposes for the approval of the Surveillance Council the organizational structure and the diagram of the salaries and benefits offered to employees.
- Coordinates and supervises the activity of the directions and departments under his direct supervision according to the Regulation for Organization and Operation.
- Approves the Regulation for Organization and Operation of the company and the Rules of procedure.
- Decides on the supplementing of UNIQA Life Insurances' field of activity, subsequent to the prior approval of the Surveillance Council of UNIQA Life Insurances.
- Proposes for approval to the Surveillance Council of UNIQA Life Insurances the revenue and expense budget of the company.
- Reports quarterly to the Surveillance Council of UNIQA Life Insurances on the administration and current activity of the company, notifies in due time on the information which may have a crucial impact.

	<ul style="list-style-type: none"> • Formulates proposals on dividend distribution. • Decides on the use/cancellation of certain classes of insurances, provided the CS approved it in advance in line with the applicable laws. • Represents legally the company in its relations with public authorities and third parties.
Date (from – to)	17.02.2011 – 21.07.2011
Employer's name	UNIQA Life Insurances S.A.
Type of activity or sector	Life Insurances
Occupation or position held	Member of the directorate (CSO)
Main activities and responsibilities	<ul style="list-style-type: none"> • Management, coordination, guidance and control of the activity within Uniqa Life Insurances S.A. together with the other members of the Directorate. • Responsibilities related to meeting the objectives of the sales plan, the degree of fulfilment of the financial indicators, the achievement of the plan of the gross subscribed premiums. • The management and the responsibility of the coordination and organization of the activity related the administration of life insurances portfolio. • Coordinates and supervises the activity of the directions and departments under his direct supervision according to the Regulation for Organization and Operation. • Represents legally the company in its relations with public authorities and third parties.
Date (from – to)	01.08.2003 – 14.02.2011
Employer's name and address	Uniqa Insurances S.A. Bucharest – Cluj Subsidiary
Type of activity or sector	Insurances
Occupation or position held	Director of the Uniqa Insurances Subsidiary, Cluj
Main activities and responsibilities	<ul style="list-style-type: none"> • Management, coordination, guidance and control of the activity within the subsidiary and the subordinated agencies; • Responsibilities related to meeting the objectives of the sales plan, the degree of fulfilment of the financial indicators, the achievement of the plan related to the gross subscribed premiums; • Management, coordination and organization of the activity related to the administration of the portfolio of the entire subsidiary; • Management, coordination and organization of the activity related to the insurance agencies; • Management and coordination of the activity related to the liquidation of the damages from an administrative point of view; • Organization and management of the recruitment of insurances intermediaries as well as negotiation of the related intermediary contracts; • Organization of the activity related to the management, inventory and verification of materials and other goods and values; • Supervises the technical evidence and informatics system; • Representation of the subsidiary in its relation with the state administration bodies, client information activity, documents records activity; • Manages the activity related to the evaluation of employees and the recruitment and selection of new employees and collaborators.
Date (from – to)	2001 - 2003
Employer's name	The National Agency for Employment Cluj
Type of activity or sector	Public administration

Occupation or position held	Executive director
Main activities and responsibilities	<ul style="list-style-type: none"> • Responsibilities related to the fulfilment of the purposes, functions and objectives of the institutions in line with the legal provisions and with the performance contract. • The management and responsibility related to carrying out the specific activity in compliance with the employment programs. • The management and responsibility related to signing contracts with services suppliers. • The management and coordination of the activity of local agencies. • The endorsement of proposals related to ensuring the budget for unemployment insurances. • Convening and management of the meetings of the Advisory Council. • Setting the norms for the flow of documents and of the persons empowered to perform operations connected to the employment, liquidation, authorisation and payment of the budgetary and legal expenses; • Responsibility related to the achievement of revenues, verification of the bookkeeping activity and the presentation until the deadline of the financial statements. • Organization and management of the internal public audit activity. • Endorsement of the split of the budget of the unemployment insurances. • Approval of the balance sheet activity and of the budget implementation as well as the organization and coordination of its own financial control activity. • The endorsement of studies, forecasts and programs connected to the orientations and levels of development of the employment activity. • Management and coordination of the means to stimulate in view of the creation of new jobs. • Coordination, information, counselling and professional orientation of the persons in search of a job by the specialty compartments within the agency.
Date (from – to)	1998 – 2001
Employer's name	SC BERIDAVA COM SRL Cluj Napoca
Type of activity or sector	Distribution
Occupation or position held	Administrator, Distribution of mineral water in the county of Cluj
Main activities and responsibilities	Responsible of the development of the sales network, contracting new clients, management of the logistics and the coordination of the company's entire activity.
Date (from – to)	1999 – 2001
Employer's name	UNITA SA Cluj-Napoca Subsidiary
Type of activity or sector	Insurances
Occupation or position held	Insurance Agent
Main activities and responsibilities	Insurance products sales
Other activities and responsibilities	<p>2000 – 2012 Local councillor within the Cluj-Napoca Municipality</p> <p>2002 – 2005 Executive President of the Men's Basketball University U. Cluj</p> <p>2000 -2001 Member of the Board of Administration of RAT Cluj</p> <p>2003 – 2004 Member of the Board of Administration of the International Airport Cluj-Napoca</p> <p>2012 -2016 Representative of the GSM of Tetarom SA</p> <p>2012 – now Local councillor within the Cluj-Napoca County Council</p>

11.07.2017 – present
Member of the Board of Administration of Transgaz SA
Member of the Audit and Rating Committee of Transgaz SA
Member of the Safety and Security Committee of Transgaz SA
Member of the Regulative and public authorities relations Committee of Transgaz SA

Member of the Board of Administration of “Emil Racovita” National College – Cluj Napoca
Member of the Board of Administration of “Ion Agarieanu” School – Cluj Napoca
Member of the Board of Administration of “Aurel Vlaicu” School Group
Member of the Board of Administration of “Unirea” rolling stock school group– Cluj Napoca
Member of the Board of Administration of no. 29 kindergarten with extended program
Member of the Board of Administration of “Anghel Saligny” College – Cluj Napoca
Member of the Board of Administration of UCECOM “Spiru Haret” highschool

EDUCATION AND TRAINING

Date (from – to)	1995 - 1997
Education or training organisation's name	Post-graduate studies – MBA Management of Production Systems within the Technical University of Cluj-Napoca
Date (from – to)	1990 - 1995
Education or training organisation's name	Electronics and Telecommunication Faculty Technical University of Cluj
Date (from – to)	1985 – 1989
Education or training organisation's name	Energy High School Cluj Napoca

Trainings and qualifications

Training and professional specialization stage
July 2001 – Hungary

Training and professional specialization stage
October 2001 – Canada
March 2004 specialization in Creative-Innovative Management

PERSONAL SKILLS

Mother tongue(s)	Romanian
Other language(s)	English – intermediate

SOCIAL SKILLS AND ABILITIES

Communicative and flexible

ORGANIZATIONAL SKILLS

Analytical capacity, positive attitude, ability to work under pressure and to negotiate, organizational skills and abilities to manage team work and to use resources in order to obtain the desired results

OTHER SKILLS

Sports, reading, travel

Driving licence, B category.

