

Michael B ö d d e k e r

PROFESSIONAL ACTIVITIES:

1991 - 1992 Zwick law firm
Passau
law clerk while studying for Second State Law Examination

1993 - 1994 Vellenzer - Weise - Giere & Ungelenk
law firm and notary's office, Frankfurt am Main
law clerk while studying for Second State Law Examination

1995 – 2000 Ehry - B ö d d e k e r - Schmidt & Hütte
law firm and notary's office, Frankfurt am Main
Partner

Key tasks

- organisation and reorientation of a medium-sized law firm as a commercial law firm
- involvement of cooperating partners in various professions residing in Germany and abroad

Reference Clients:

- A) Treuhandanstalt (German post-reunification privatisation agency)
- B) BvS (Federal Agency for Special Tasks related to Reunification)
- C) Kreditanstalt für Wiederaufbau (reconstruction loan corporation)
- D) FuB GmbH, Frankfurt/Main

Public Law Agency, Gera and Berlin

Key tasks

- contract management
- privatisation and re-privatisation procedures
- residual and second privatisations

Michael Böddeker

from 2000 HEAG – Group, Darmstadt

2000 - 2005 HEAG AG, Darmstadt, Group Holding
authorised representative
holdings / corporate development / controlling / law

Key tasks

- establishment and organisation of Entega GmbH & Co. KG as a cross-regional energy trader
- establishment and organisation of citiworks AG as an alliance of German municipalities involved in energy trading
- legal assistance to and organisation of the merger of "HEAG Versorgungs-AG" and "Südhessische Gas and Wasser AG" into "HEAG Südhessische Energie AG"
- establishment and organisation of "HEAG AG" as a sole holding company for all commercial activities of Darmstadt as a "city of science"
- formation and implementation of a group-wide controlling system based on cash value added for measuring the monetary increase in value of the enterprises

2002 – 2004 Telecommunications Sector

HEAG MediaNet GmbH (Telecommunications Sector)

Sole Managing Director (01/2004: moved to supervisory board)

Key tasks:

- restructuring / reorganisation of HEAG MediaNet GmbH
- change from a mobile telecommunications reseller to a full communications services provider

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2005 – 2010

Energy Sector

- 1) Entega Vertrieb GmbH & Co KG, Darmstadt
Director of Sales

Key tasks:

- introduction of a uniform customer service system
- change of the energy-supply system to ecological energies
- introduction of a "green" electricity product compatible with the mass market
- establishment and implementation of a national sales structure
- introduction of a product for climate-neutral gas supply
- preparation and organisation of Entega Geschäftskunden GmbH & Co. KG
- spin-off of non-private customers to Entega Geschäftskunden GmbH & Co. KG

- 2) Entega Energieeffizienz GmbH & Co. KG, Darmstadt
Commercial Director

Key tasks

- implementation of an operational interface between the technical units of Entega Energieeffizienz GmbH & Co. KG and Entega Vertrieb GmbH & Co. KG
- design of marketable energy-efficiency products such as
 - complete energy-based restructuring
 - climate-neutral gas-fired boiler
 - energy monitoring and energy control products
- establishment of a franchise system for products and sales of technical services Citiworks AG

2007 - 2012

- 3) Citiworks AG
authorised representative in charge of sales in Rhine/Main region
from 2010: director of sales and marketing
(60 employees; sales in 2006 = € 1.6 billion)

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Key tasks

- energy sales for major customers in Germany
- energy trading (power and gas)

2010 – 2012

4) Entega Geschäftskunden GmbH & Co KG, Darmstadt
Managing Director

Key tasks

- Formation / organisation of Entega Geschäftskunden GmbH & Co. KG
- integration and merger of B2B customers of Entega Vertrieb GmbH & Co. KG and citiworks AG into Entega Geschäftskunden GmbH & Co. KG, operational start of Entega Geschäftskunden GmbH & Co. KG
- search and projection of German energy-efficiency partnerships, e.g. Osram AG, Imtech AG and other partners

2012 – 2013

HEAG Süd Hessische Energie AG (HSE)
Director of Sales and Products

Key tasks

- concentration of all sales activities in the HSE Group
- implementation of the "Green Region" project as an economic initiative for designing the regional switch to renewable energies under the leadership of HSE
- restructuring of the HSE Group
- member of the steering Committee „Global Tech I“